



GSDCA BOARD MEETING
Approved to hold by Teleconference
Sunday October 25, 2020
MINUTES

Deb Stern brought the meeting to Order at 9:42AM

MINUTES

- 7/25/2020 GSDCA Regular Meeting Minutes, corrected*
- 8/12/2020 GSDCA Special BOD Meeting Minutes*
- 8/19/2020 GSDCA Special BOD Meeting Minutes*

REPORT OF THE RECORDING SECRETARY Pamela O'Dell
 Request to waive reading of minutes. MOTION made by Pamela O'Dell to waive the reading of the minutes, 2nd by Lew Bunch Passed Unanimously.
 Request for approval of the minutes. MOTION made by Pamela O'Dell to approved the minutes above. 2nd Lew Bunch. Passed Unanimously.

REPORT OF THE CORRESPONDING SECRETARY Gail Stiefferman
 Gail received the letter from the AKC to support the 2020 AKC National Championship Parent Club Medallion Pledge. Due date is immediately. The prices are the same as in the past to support this event for the medallions and neck ribbons. We would support Breed \$120, Rally \$45, Obedience \$45. Motion made by Pamela O'Dell to approve the support of the AKC National Championship in Orlando FL as we have done in the past. 2nd Laura Gilbert. Larry Rock asked for clarification of total price on the invoice and if we have done this in the past. Total cost would be \$210 and Gail Stiefferman confirmed that we have supported this in the past. Passed Unanimously.

REPORT OF THE PRESIDENT Deborah Stern
 Deb noted that Purina has extended their closure to events into 2021. She mentioned that she has discussed with the Joe at the Springfield IL facility the option of holding our 2021 National in Springfield, but it would be a week later than this year. We could have the Coliseum with 2 additional barns, plus the additional building for \$1,250/day. She asked the BOD if it made sense to make the deposit to Springfield and hold both locations so we do not run into the situation again that we did this year. It was noted that the Springfield facility is very nice and was well received this year by the membership and attendees of the National. Also, there are plenty of hotels, restaurants and amenities local for our members. Herding would still be held at Purina. Deb stated that Springfield is less expensive than Purina.

Erin asked if we have received the deposit back from Purina for 2020. Larry confirmed we have not received. Gail also confirmed that we have not received the National Funds from Purina as of today. Erin went on to ask the impact regarding the cost of sod in we went to the Coliseum. Gail noted that it could be significant and this BOD would need to make the decision on how much is necessary. Gail noted that we need to work with Purina as they are very supportive of our club. John Bemont reiterated that with the support form Purina and for many years, we need to work with them if they reopen. He also noted that it may be prudent to have a backup of both locations would give us a date where we could still receive the refund for deposit.

Lew Bunch asked what was the total cost for Springfield Total. Gail noted that there are options and we may not need the 4th building. She noted that we would only need the Coliseum for 6 days. Gail and Deb are talking to Joe for some clarification and more specific prices. Deb and Gail will bring the actual cost to the next regular meeting.

REPORT OF THE TREASURER Larry Rock

Larry Rock wanted to update the BOD. Comparing the GSDCA Cash Equivalents and Investments:

Year over Year (YOY)

9/30/2019	\$511,945
9/30/2020	\$418,945
Difference	- \$93,757 loss in equity

2020 Year To Date (YTD)

9/30/2020	\$454,421
Loss	-\$40,233

Larry noted that these figures exclude approximately \$40,000 (Purina Weight Circle Funds) moved to the GSDCA Trust and the additional funds from the PPP Loan as these funds were posted to 2019 as accruals. Larry also is hoping to have the National wrapped up quickly so he can report to the BOD.

Larry asked for an update regarding Insurance. Deb talked to Julie. We have several different insurance policies. One comes due in oct while the rest come due in Nov. Deb also noted that they changed our deductible from \$10,000 to \$25,000. Deb questioned this with Julie as she was not notified of the change. They went to a \$15,000 deductible. We were advised that we got an extension for less than \$500 so all policies mature at the same time. Deb gave Julie approval to extend the policy. Julie will have more time to look into additional companies. Julie quoted \$5,900 for the \$25,000 retainer/deductible and \$7,100 for the \$15,000 deductible. Nov 11, 2020 is the maturity date of all policies. Larry spoke up and indicated that the \$5,900 was misquoted by the insurance company and we should know it is actually \$6,900 for the \$25,000 deductible. Larry noted that he needs to fill out a complete package regarding the club, the audit, and BOD members for her to go to market. Deb stated that she will stay in touch with Julie. Deb noted that our insurance broker does not want payment until she invoiced us. Deb asked if there was any thoughts regarding which deductible we want to go with. Erin Nellis noted that for less coverage it is costing us \$1,400 more. Pamela O'Dell spoke up and recommended for \$200 more, our deductible is lowered by \$10,000 and was felt more comfortable.

Larry briefly discussed the Futurity final budget and Cyndi Flautt has not received everything from Foy Trent yet to complete the financial report.

Larry gave an update on the PPP Loan. He still has not received anything from Bank of America regarding the Forgiveness process. He suggested that he work with BofA and move forward with the application including all the supporting documentation verifying that it is 1099 subcontractor to see if BofA and SBA will accept our application as advised by BofA. MOTION made by Morton Goldfarb for Larry to move forward with submitting the PPP Loan Forgiveness Application including all supporting documents. Larry will forward the application and supporting documentation to the B&F Committee for approval prior to submitting to BofA. If declined, we will promptly return the moneys to BofA. 2nd John Bemont. Deb noted that she believes that we should just give the money back as BofA approved most loans wanting their 1% for all loans booked. It is her opinion that it is the honorable decision to just pay back the money. Larry noted that his discussions with BofA is to submit and allow both the bank and the SBA determine if the timing of our application fell in the time when not all the criteria we know now was not communicated or approved by the SBA. Deb Stern brought the motion to a vote. Against Gail Stiefferman, Passed by Majority.

Deb Stern asked Larry Rock to cooperate with Ann Solt as our incoming Treasurer to make sure that she is up and running prior to January 1, 2021. Deb continued to state that she wants Ann on all the credit cards and accounts prior to the beginning of 2021. Larry assured the BOD that the transition will be smooth. Frank asked the BOD to recognize Larry for stepping up and covering us in the Treasurer position this year. We are thankful that for his dedication and knowledge in the Treasurer position.

John Bemont, Laura Gilbert, Steve Bloom, Lew Bunch
Class of 2020
Erin Nellis, John Ayotte, Frank Fasano, Morton Goldfarb

Deb Stern wanted to thank the class of 2019 and Patty Korsch for all their time, commitment this last difficult year.

IX. COMMITTEE REPORTS

- 1. Ad Hoc/ Illustrated Standard**.....Jim Moses/MaryEllen Kish
It was decided to postpone discussion until we were in the GSDCA Charitable Trust Trustees Meeting.
- 2. AKC Delegate Report Action Item**.....Carmen Battaglia
Carmen Battaglia was not on the call so his report and action item was moved to the January regular meeting.
- 3. AKC Dog Detection**Mark French, Wilhelm Lipp, Irina Suchko
Report attached, no action Item
- 4. Budget and Finance –** Erin Nellis
Erin Nellis stated that her and Larry are trying to get a draft on the financials of the National Specialty and should have something out to the BOD within the next couple of weeks. She went on to thank Larry for the partnership for the lat year and half. She is looking forward to working with Larry and Ann to get her up to speed. Erin asked for the Motion. Patty Korsch made the MOTION to add Ann Solt to the Budget & Finance Committee to allow her to be part of the process early. 2nd Lew Bunch. PASSED UNANIMOUSLY

Lew Bunch wanted to note that the B&F has worked well under Erin Nellis as the Chair. He made the MOTION to keep Erin Nellis as Chair so the Committee can begin working on the 2021 budget as in the past beginning in 4th quarter. 2nd Steve Bloom. Deb Stern wanted it noted in the minutes that she did not approve this Motion as she felt she should be able to nominate all the Chairmen at the January meeting. It was noted that the budget process has always began in 4th quarter and brought in early for the January meeting to create a good draft. ABSTAIN Laura Gilbert, John Ayotte, Erin Nellis, AGAINST Gail Stiefferman. PASSED BY MAJORITY.

- 5. Awards:**
 - Performance Award of Merit** –Lori Nickeson
Report only, no action item
 - Select Excellence Award**...Susan Casey
Report only, no action item
- 6. Futurity – Report & Action Items**..... Cyndi Flau
Cyndi Flautt joined the meeting. We were able to hold Futurities/Maturities in 8 of the 9 Regions. Entries were lower by 18% compared to 2019. As the last Futurity was Oct 4, 2020, she is just beginning the final Futurity financial reports. She did note that the GSDC of Greater Eugene needs to change their date to accommodate the new location. Steve Bloom made the Motion to approve the new date, Laura Gilbert 2nd. PASSED UNANIMOUSLY. \Cyndi noted that she was in touch with Foy Trent this morning and they are finalizing the financials and will get to her. The also noted that they were working on the 2021 contract and Cyndi should see this also soon. There was extra work with all the changes this year. Because Cyndi has not received the contract, she reached out to 5 show secretaries to make sure we have the best deal.

She noted that she has 4 judges approved for next year that will need to be revised due to all the changes this year.

- 7. Health & Genetics – Report Action Item**..... Carolyn Gerganoff
Carolyn Gerganoff joined the meeting. Deb Stern just wanted to noted that Carolyn kept everything sanitized at the national and we are thankful for her time and efforts. Carolyn noted that she is looking into how to get the Health research moneys from the AKC Foundation. John Bemont gave her the points of contact within the AKC. She asked for any help as she is new to the process. Carolyn noted that some members are upset that DM is not a disqualifier for the Health of Merit Award. She stated that it is not a disqualifier as the test currently is not a good predictor. Researchers have identified other

mutations in other breeds that may also relate to the GSD. She is trying to put together the research around DM in our breed to identify the other factors causing the disease. She will work with John Ayotte to get a couple of other items on the website. She is waiting on the pricing from US Davis for the research. John Bemont spoke up to reiterate that the funds are in the AKC Canine Health Foundation and they have identified several projects that they have to administer the funds too. We have \$127,000 for research. The next step would be for John to reach out the AKC and introduce Carolyn as our point of contact to proceed with moving forward with the DM research. Carolyn could bring this back to the BOD at a future meeting once she has all the details. The BOD was in agreement allowing Carolyn to move forward.

Laura Gilbert asked Carolyn if she had reached out to the American GSD Foundation for funds. It might be good to see if they can help us with this research. Carolyn had not, but will follow up on the suggestion. No motion, but Deb asked if the BOD approves Carolyn move forward with looking into this. All agreed.

8. Legislation Nancy Harper-Mulvany/Stormy Hope
Tabled from July meeting to Jan 2021 Meeting. ACTION NEEDED: The Board should, at this time, find at least one, preferably two, volunteers to become co-administrators on the GSDCA Legislation Aware Facebook page. Pam Stoesser has been the other administrator, along with Stormy, since the Board approved page, with the GSDCA Club logo, began in 2013. January 2013 is the earliest date on Facebook page; however, It is believed it was started in late 2012. Deb tabled this until January as both Chairmen were not available to discuss.

9. Marketing- Lew Bunch stated that we have a vendor who is currently making our National T-shirts. The future BOD should look at having an outside vendor take charge of the marketing of the T-shirts.

10. Membership –Kim King
Report only, not action item.
Deb noted we have 2,545 active members. We have more than 800 members with Online Subscriptions. We should look into increasing the "Online Only" dues. Erin, Pam and Deb have discussed and we should probably have this on the B&F agenda for 2021. We should include Kim King in the discussions.

11. National Specialty – Gail Stiefferman/Lori Payne
Gail noted that the committee wanted to have a discussion with the BOD. There has been some discussion within the committee of some changes that should be made. Gail will bring to the Jan 2021 meeting as her committee will meet this winter.

12. National Trophy Donations – Ellen Phann
Report only, no action item.

13. National Site Selection – *Report* Patty Korsch
Follow up on Contract with Ocala. Patty Korsch just asked if we want to have the Jan BOD meeting there or are we sending someone to view the site. Laura noted that she believes that someone needs to go see the site with the checklist. Erin noted that our deposit is refundable until Jan so we just want to make sure that we are comfortable with the building that is currently under construction. Gail asked Erin if she could do a face chat with the rest of the BOD to show us the facility. Patty stated that she would ask the administrator of the facility to send us a video of the facility. BOD Agreed that this is the way we want to move forward.

Patty noted that the contract is close to be completed. She also noted that there are 2 locations in CA that we should look at. An Equestrian Center in Marietta CA and a fairgrounds in Corning CA. Gail asked about the dog laws for FL during October. Patty noted that it was common with most states to have restrictions in regards temperatures. Gail asked for specifics to insure we note any restrictions in the premium list. Patty stated that she would forward to Gail.

14. P & P Manual – *Report* – **Action Items**..... Myra Shear

Insurance. Tabled to January meeting. Myra asked why do we have 2 sections regarding Insurance, both saying almost the same thing. She asked for approval to combine the 2 sections taking the best of both. Deb asked if she can combine and bring back to the BOD to approve. Myra noted that we have inconsistency in the liability coverage noted. Myra was going to reach out to Bob Drescher for the correct information.

15. Red Book – Kim McNamara
Report only, not action items

16. Regional Clubs – Report – Action ItemsMary Tripp
Awards presented at the Annual Meeting

17. SV Programs - Report - Action Items.....Mary Gattone/Frank Fasano
Approval of SV Office Admin RFP. At the July meeting this BOD approved that the SV committee could move forward with sending out the RFP for the SV Office Admin Oct 1, 2020 without review as there were no changes from the previous RFP. Frank spoke up, He sent the RFP to the BOD for a review as a courtesy Sept 26,2020 to just take a look at. Deb asked this BOD by email to postpone the approval of the RFP until this regular meeting as she thought there might need to be changes. Frank noted that if we could not get it out by Oct 1, we would not be able to get the process by the time the contract expired. Frank brought up Deb’s concerns regarding the RFP which postponed the process. John Ayotte noted that we need to get these out to begin the process. PamelaO’Dell stated that after reviewing, she would approve. Laura Gilbert agreed. Gail Stiefferman asked why the SV Membership task is still on the RFP. Our membership chair should be working with all Regional clubs and all membership. Frank let the BOD know that the SV side of the house , there are different criteria for a SV regional club. So many members, an educational Chairman. It was easier in the past to help the new regional clubs join the GSDCA. John Ayotte noted that we should still get the SV regional clubs to have a better contact with the Regional Chairman. We should support a better communication between our SV Office Admin and the Regional Club Chair. Deb asked for approval of the RFP that Frank sent to the BOD.

Frank Fasano noted again to Deb Stern that this BOD gave the committee consent to move forward with the RFP to keep the necessary timeline at the July 2020 regular meeting. Frank noted that as he mentioned in his recent email, as Deb Stern changed the process from what the BOD consented too, she could take it over from here. He completed the task within the timeline and she can appoint another RFP committee to move forward with the RFP process. Frank noted that Deb can change all the dates on the RFP send in her name. Deb asked if a motion was necessary to send out the RFP.

Larry Rock spoke up and stated that as the BOD had already approved/consented that the committee could send out the RFP, no motion was necessary. This task is now in the hands of Deb Stern to send out the RFP and go through the interview process to bring the recommendations to the BOD for approval.

Deb asked the BOD if anyone else would take this on. No one stepped up. Morton Goldfarb asked Frank if he would reconsider finishing this project. Frank noted that he followed the July consent of this BOD and had it ready to go and the President of this club stopped the process as she thought there needed to be changes to the RFP. As no changes have been requested from this BOD, the contract will expire prior to the process now so he still declined to follow through with the process. Deb Stern noted that she will send it out in the next couple of days.

18. WUSV Continental Director report.....Morton Goldfarb
Morton noted that he has video conferences regularly. We should consider offering these. The upcoming German Sieger show is scheduled for Sept 3-5 2021. There is a lot of misinformation regarding the SV judges and the awards they can give. All judges in countries other than Germany that are not SV judges are recognized in those countries only. They are not recognized by Germany to go into the official WUSV stud books. Laura asked if these awards are also recognized by the FCI. Morton noted that they should. He noted that the FCI is losing some of it power and the WUSV is the official organization for the GSD.

XI. NEW BUSINESS

National Bench Committee Report

Gail noted that according to the AKC rules, the report stays within the Bench Show Committee and they only report to the AKC. The BOD will know the details when it is published of the Secretary's page of the AKC Gazette.

Constant Contacts

Pamela O'Dell noted that Constant Contact in the past have been approved by the BOD or Executive Committee prior to going out to the membership. John Ayotte stated that when he took over the Website, he was informed that all CC's need to be approved by the President. It may be good that we have a more clear policy. He noted that it would be good to have the executive committee review the CC's prior to them being sent out. Frank Fasano spoke up as asked Deb if she would appoint a Constant Contact Oversight Chairman and have 2-3 BOD members on the committee to review prior to sending out. MOTION by Frank for Deb Stern to Appoint a Communication Oversight Chair and committee of 2-3 BOD members to review any communication from an Officer, Director, Committee Chair prior to distribution to the membership. 2nd Pamela O'Dell. PASSED UNANIMOUSLY.

Steve Bloom. He wanted to thank Vicky Bemont and Bob Drescher for putting on the education Seminar at the National. He also noted that he had receive information form several members that should be forwarded to the new Educational Chairman in the future. Deb thanked Steve for what he has done as the Educational Chariman.

John Ayotte asked where we are going to have the Jan BOD Meeting. He also asked what he is supposed to do with all the Illustrated Standard copies he received.

Jan 2021 BOD Meeting

Deb Stern ask that we go to LA again due to an airport, hotel. Pamela O'Dell noted St Louis as some BOD members can drive. Gail spoke up and noted that she had a conversation with Erin that Phoenix could be good. Frank made the MOTION to have the Jan 2021 meeting at Phoenix. 2nd John Ayotte. PASSED UNANIMOUSLly. Erin Nellis will make all the arrangements with the help from Patty Korsch. Deb Stern asked that all BOD Members to go through Jacks Travel for airfare reservations. B&F will come in early and Erin will look into this for us. This will be the last full weekend of Jan being Jan 28-31.

Illustrated Standard

Referred to the GSDCA Charitable Trust Trustee Meeting.

XII. ADJOURNMENT

MOTION to Adjourn John Ayotte

Nomination year for the 2020 Futurities: Born 10/1/18 – 9/30/19

Nomination year for 2020 Maturities: Born 10/1/17 – 9/30/18

Futurity classes for 2020

Junior: Born 7/1/19 – 9/30/19

Teenage: Born 4/1/19 – 6/30/19

Amateur Junior/Teenage: Born 4/1/19 – 9/30/19

Intermediate: Born 1/1/19 – 3/31/19

Senior: Born 10/1/18 – 12/31/18

Amateur Intermediate/Senior: Born 10/1/18 – 3/31/19

Maturity classes for 2020

Junior: Born 4/1/18 – 9/30/18

Amateur Junior: Born 4/1/18 – 9/30/18

Senior: Born 10/1/17 – 3/31/18

Amateur Senior: Born 10/1/17 – 3/31/18

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Nomination year for the 2021 Futurities: Born 10/1/19 – 8/31/20 (one month less) Nomination year changes for puppies born 9/1/20 and forward.

Nomination year for the 2021 Maturities: Born 10/1/18 – 9/30/19

Futurity Classes for 2021

Junior: Born 7/1/20 – 8/31/20 (one month less)

Teenage: Born 4/1/20 – 6/30/20

Amateur Junior/Teenage: Born 4/1/20 – 8/31/20 (one month less)

Intermediate: Born 1/1/20 – 3/31/20

Senior: Born 10/1/19 – 12/31/19

Amateur Intermediate/Senior: Born 10/1/19 – 3/31/20

Maturity Classes for 2021

Junior: Born 4/1/19 – 9/30/19

Amateur Junior: Born 4/1/19 – 9/30/19

Senior: Born 10/1/18 – 3/31/19

Amateur Senior: Born 10/1/18 – 3/31/19

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Nomination year for the 2022 Futurities: Born 9/1/2020 – 8/31/2021

Nomination Year for the 2022 Maturities: Born 10/1/19 – 8/31/20 (one month less)

Futurity Classes for 2022

Junior: Born 6/1/21 – 8/31/21

Teenage: Born 3/1/21 – 5/31/21

Amateur Junior/Teenage: Born 3/1/21 – 8/31/21

Intermediate: Born 12/1/20 – 2/28/21

Senior: Born 9/1/20 – 11/30/20

Amateur Intermediate/Senior: Born 9/1/20 – 2/28/21

Maturity Classes for 2022

Junior: Born 4/1/20 – 8/31/20 (one month less)

Amateur Junior: Born 4/1/20 – 8/31/20 (one month less)

Senior: Born 10/1/19 – 3/31/20

Amateur Senior: Born 10/1/19 – 3/31/20

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Nomination Year For the 2023 Futurities: Born 9/1/21 – 8/31/22
Nomination Year for the 2023 Maturities: Born 9/1/20 – 8/31/21

Futurity Classes for 2023

Junior: Born 6/1/22 – 8/31/22
Teenage: Born 3/1/22 – 5/31/22
Amateur Junior/Teenage: Born 3/1/22 – 8/31/22
Intermediate: Born 12/1/21 – 2/28/22
Senior: Born 9/1/21 – 11/30/21
Amateur Intermediate/Senior: Born 9/1/21 – 2/28/22

Maturity Classes for 2023

Junior: Born 3/1/21 – 8/31/21
Amateur Junior: Born 3/1/21 – 8/31/21
Senior: Born 9/1/20 – 2/28/21
Amateur Senior: Born 9/1/20 – 2/28/21
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