

**GSDCA BOARD MEETING**  
Via Telephone Conference  
**July 27 and 28, 2019**

**8:30 AM (CST) Saturday, July 27, 2019 – Regular Board Meeting**

Officers Present:

Gary Szymczak, President  
Patty Korsch, Vice-President  
Joan Intersimone, Recording Secretary  
Gail Stiefferman, Corresponding Secretary  
Larry Rock, Treasurer

Class of 2018; John Ayotte, LaMar Fredrick, Erin Nellis, Joy Schultz.

Class of 2019: John Bemont, Laura Gilbert, Deborah Stern  
Bart Bartley, Absent

**I. MINUTES**

*Request to defer the reading and approval of the April minutes.*

**II. REPORT OF THE RECORDING SECRETARY ..... Joan Intersimone**

*I will revisit the January minutes with Deb Stern and discuss the additions/corrections that were submitted by her. Upon review, any corrections or additions will be sent to the BOD for approval.*

Moved by Joan Intersimone, second by LaMar Frederick to review the January and April minutes at a special board meeting.

In Favor: John Ayotte, John Bemont, LaMar Frederick, Laura Gilbert, Joan Intersimone, Patty Korsch, Erin Nellis, Larry Rock, Joy Schultz, Gail Stiefferman

Abstained: Deborah Stern

Absent: Bart Bartley

Motion Passed

Note to minutes: Deborah Stern would like the January minutes taken down from the website until they are unanimously approved.

**III. REPORT OF THE CORRESPONDING SECRETARY .....Gail Stiefferman**

*1) The AKC has suggested the letters from club members immediately be sent to all board members, at the same time, with my request to have it discussed at the next board meeting ( July 27<sup>th</sup> & 28<sup>th</sup> ) for a written response to be provided to those club members, as Lisa Cecin recommended in her April 4, 2019 email to Ms. Stern. These members have requested their concerns be answered by this board and as of this date they have not been answered.*

Joan Intersimone will draft a response to the members letters. The draft will be sent for approval to the Board before sending it out.

*2) The AKC National Championship information and request forms have been received and I have forwarded to Diane Roberts, our "Meet The Breed" Chair for The AKC National Championship.*

**IV. REPORT OF THE EXECUTIVE COMMITTEE – No report ..... Gary Szymczak**

**V. REPORT OF THE PRESIDENT**..... Gary Szymczak

*Received two checks from Purina for the points totaling \$21,055.06  
Signed a new agreement with Purina for the points program. This agreement is now continuous until canceled by either party.  
Disbursements of existing products: Motion to disburse items part to regional clubs, part resold at the national and possibly destroying some.*

Tabled to special meeting

*June 26, 2019 the BOD for the Charitable trust is insured without additional cost  
Town Hall meetings are going well*

**VI. REPORT OF THE VICE PRESIDENT**.....Patty Korsch

**VII. REPORT OF THE TREASURER** ..... Larry Rock

*The final GSDCA 2018 audit report and management letters was presented by Tim DeVries from Ryun Givens. Tim is a partner of Ryun Givens*

*2018 audit completed and the results and management letters (S.A.S. 114 & 115) were approved during a Budget and Finance Committee meeting on July 9.*

Motion by Larry Rock, second by John Bemont to put the reports behind the wall.

Approved by Unanimous consent

*Update on GSDCA financial position at June 30*

<i>unaudited</i>	<i>Jun 2019</i>	<i>Jun 2018</i>
<i>Cash &amp; equivalents</i>	<i>\$508,041</i>	<i>\$502,531</i>
<i>Revenue *</i>	<i>\$233,214</i>	<i>\$268,633</i>
<i>Expenditures</i>	<i>\$193,488</i>	<i>\$197,203</i>
<i>Net profit</i>	<i>\$39,726</i>	<i>\$71,430</i>

*\*Major difference due to having an SV program event in 2018 but not in 2019*

*Net results in 2018 operating results shown in the audit and 2019 year-to-date reflect cost saving measures undertaken by many. The efforts and actions that made this happen and continue are appreciated.*

*Actions are underway to close Morgan Stanley investment account and invest those funds at Merrill Lynch based on approval granted by Budget and Finance Committee on July 9.*

**VIII. REPORT OF THE AKC DELEGATE – No report** ..... Carmen Battaglia

**IX. COMMITTEE REPORTS**

**1. Budget and Finance** .....Erin Nellis

*Committee chairs have stepped up and actual is within \$2,000 of budget.*

**2. By-Laws – Report – ACTION ITEM** .....LaMar Frederick

*The voting results for the amendments sent out February 2019 were as follows. The results were tallied by Mr. John H. Bemont, Board member and Ms. Laura Gilbert, Board member. The results required a 2/3ds affirmative vote to amend the By-laws and in each case the vote in affirmative was greater than 2/3ds.*

*Article IV: Directors and Officers  
Section 2(e)*

*Total Ballots returned: 628                      Yeas: 483                      Nays: 145*

*Article V: The Club Year, Voting, Nominations, Elections  
Section 2. Voting*

*Total Ballots returned: 621                      Yeas: 468                      Nays: 152*

*Article V: The Club Year, Voting, Nominations, Elections*

*Section 3. Annual Election (a), (b)*

*Total Ballots returned: 628                      Yeas: 489                      Nays: 139*

*Article VIII: Amendments*

*Section 2 Voting*

*Total Ballots returned: 627                      Yeas: 477                      Nays: 150*

*The results of the vote taken this spring were submitted to the AKC for their approval. Once that is done, we will put the updated copy on the website and in the P&P.*

Request we include the remainder of the proposed by-law changes previously sent last year to be voted on in this year’s annual election. Once we have a clean copy approved by AKC, we will post the remaining proposed changes for the members to look at before the ballots are sent.

Motion that once AKC approves the amendments voted on earlier this year, we will include the balance of the proposed by-law changes with the annual election ballots.

Moved by Joan Intersimone, second by LaMar Frederick

Approved Unanimously

**3. Archive Committee – No report**..... Travis Scarlett

**4. Awards:**

**Awards Committee – Report – ACTION ITEM** .....Cindy Bartley

*We ask the BOD approve the recipients as selected by the committee.*

Gail moved to have a closed session to disclose.

In Favor: John Ayotte, John Bemont, LaMar Frederick, Joan Intersimone, Patty Korsch, Erin Nellis, Larry Rock, Joy Schultz, Deborah Stern, Gail Stiefferman

No vote: Laura Gilbert

Absent: Bart Bartley

Motion Passed

A closed special meeting will be called to disclose and approve the recipients.

**R.O.M. – No Report**.....Chris Carter

**Award of Excellence –** ..... Laura Gilbert

*Five (5) new AOE to be presented in Colorado*

**ATAA – No report**..... Cynthia Binder DVM

**Dual Award – Report – ACTION ITEM** ..... Amber Conti Turley

*The Dual Award is presented to dogs that have earned an AKC breed champion title and an AKC performance title. As the AKC enlarges its performance venues the performance base for a Dual Award has changed. It now includes obedience, rally, tracking, Schutzhund, agility, lure coursing, herding, dock diving, and barn hunt.*

*A request of several members has been for the Board to include AKC Scent work titles. To title the dog must have three successful finds (legs) in a specific category. More than one judge is not a requirement. This is a performance venue in which all owners could participate, regardless of age, or health. In the past the performance venue needed to require three legs under two different judges.*

*The German Shepherd Dog is the second highest breed holding Scent Work titles of all the breeds. There is a great deal of enthusiasm for this sport. It is another venue where the public can witness the versatility of our breed and another opportunity for our members to personally spend time and play with their dogs.*

*I am requesting the Board of Directors consider inclusion of Scent Work as a performance venue for the Dual Award. Thank you for your time in considering this request.*

Motion by Deborah Stern, second by John Ayotte

Approved Unanimously

- Performance Award of Merit – Report –** .....Lori Nickeson
- 5. Education – Report –** ..... Vicki Roye
- 6. Ethics and Breeders Code – No report** ..... Michelle Wallis
- 7. Futurity – Report - ACTION ITEMS** ..... Cyndi Flautt

*The Futurity Committee requests action of the following items:*

*1. Consider the following changes to the Futurity/Maturity rules: Allow dogs from a nominated litter not owned by a GSDCA member to show in Regional Futurity/Maturities. All dogs shown in the National finals would still be required to have at least one owner who is a GSDCA member. If a dog without an owner/member wins a regional Best/Best Opposite or Reserve, at least one owner MUST apply for membership in order for that dog to compete in the National finals. The membership application and payment MUST be received prior to July 31st. This information would be included in the premium list, and the Futurity Committee would be responsible for checking the membership of the owners of finalists.*

**RATIONALE:** *In the past, it was felt that only dogs owned by GSDCA members should receive the Regional and National Futurity awards. If this new rule is approved, the Futurity/Maturity Victor/Victrix (GSDCA awards) would continue to be awarded only to dogs owned by a member. The Best/Best Opposite wins awarded at our regional futurities (AKC sanctioned event wins) are technically similar to winning a Best/Best Opposite in a sweepstakes. The Futurity Committee feels that opening up regional shows to non-members could help increase entries, and give new puppy owners a taste of what the GSDCA has to offer. If the GSDCA membership decreases, the number of people eligible to show in futurities does also. Opening up the regional futurities to non-members can give us new people to draw from that will hopefully join the GSDCA.*

Motion by Joan Intersimone, second by Patty Korsch  
Approved Unanimously

*2. Change the current Futurity judging contract to read: "For licensed judges: I will not judge at a German Shepherd Specialty show within 500 air miles of the Futurity show location I am to judge for a period of six months (180 days) prior to the Futurity assignment."*

*The present contract reads "I will not judge German Shepherd Dogs at the breed level at any AKC show within 500 miles of the Futurity show location I am to judge in for a period of 6 months preceding the Futurity Judging."*

**RATIONALE:** *This will allow licensed judges to serve as Futurity judges and alternates and not interfere with all breed assignments.*

Motion by John Bemont, second by LaMar Frederick  
In Favor: John Ayotte  
Opposed: John Bemont, LaMar Frederick, Laura Gilbert, Joan Intersimone, Patty Korsch, Erin Nellis, Larry Rock, Joy Schultz, Deborah Stern, Gail Stiefferman  
Absent: Bart Bartley  
Motion Failed

*3. Approve the attached list of judges and alternates for the 2020 Futurity/Maturity shows. If action item #2 is approved, the Futurity Committee will offer to send the new contracts to all of the licensed judges on the list below. Please note: Linda Clark, first alternate judge for the Midwest has not signed the current contract, but would be able to sign the new version. If action item #2 is not approved, she will need to be replaced.*

Motion by Joan Intersimone, second by Gail Stiefferman  
Approved Unanimously

- 8. GSDC of Canada Liaison – No report** .....Jack Kilgore
- 9. Health & Genetics – No report** ..... Carolyn Gerganoff
- 10. Internet – Report** ..... John Ayotte

**11. Juniors – Report - ACTION ITEM** ..... Nick Hodge/Nancy McDonald

*We request approval of the following:*

*PeeWee junior competition at the national to happen before/after the junior handling seminar on Friday. This class involves children who are under the age that is eligible to compete in standard junior classes (9 years old). All of the kids receive the same prize and children are able to be accompanied by an adult to help them. - \*Note: Will look to ensure that no further AKC approval is required to hold a match of this nature at our national*

Moved by Deborah Stern, second by Joan Intersimone

Approved Unanimously

**12. Legislative Liaison to the AKC – Report – ACTION ITEM**..... Stormy Hope

*Please approve the following position statement:*

*The German Shepherd Dog Club of America® (GSDCA) strongly supports and actively promotes a wide range of programs to educate the public about responsible purebred breeding practices and the responsibilities of dog ownership. The GSDCA supports reasonable and enforceable laws that protect the welfare and health of dogs and do not restrict the rights of breeders and owners who meet their responsibilities. The GSDCA opposes the concept of breeding permits, breeding bans or mandatory spay/neuter of purebred dogs, specifically those based on the number of dogs owned or maintained. The GSDCA expects responsible dog owners and breeders to know, understand and obey laws that apply to them.*

*This is an excellent first step in creating position statements that GSDCA members can utilize when responding to both positive and negative legislation. If the 'Board' wishes me to continue seeking other position statements for responses to legislation and other issues, I will continue seeking appropriate position statements.*

Motion by Joan Intersimone, second by John Ayotte

Approved Unanimously

**13. Marketing, Review Marketing, Products - Report – ACTION ITEMS**..... Seth Keida

*The Marketing Committee requests the following Action Items to be considered and voted on at the July Board Meeting:*

- 1. Approve selected promo items for the National*
- 2. Approve ordering limited minimum quantities of merchandise to pre-sell to members and sell at the National.*

Shirt will have National Logo dated, all others with GSDCA logo

The order should be within the \$5,000 Marketing budget

Minimums changed to 50 pieces at a reduced price. Will do pre-sales, then order more for the National.

Moved by Laura Gilbert, second by Patty Korsch to approve the selected items and to order minimum quantities not to exceed the \$5,000 budget.

In Favor: John Ayotte, John Bemont, LaMar Frederick, Laura Gilbert, Joan Intersimone, Patty Korsch, Erin Nellis, Larry Rock, Joy Schultz

Opposed: Deborah Stern, Gail Stiefferman

Absent: Bart Bartley

Motion Passed

*3. Approve National creative logo concept and \$500 for graphic designer services (bite-work replaced with herding)*

Tabled to special meeting

**14. Membership – Report -** ..... Laura Gilbert

**ACTION ITEM:** I am asking that the board approve Mary Bjelica as a Membership Committee Member.

I believe that Mary will be an asset to this committee and she will be assisting with the management of the Membership Committee.

Moved by Gail Stiefferman, second by Laura Gilbert

Approved Unanimously

**15. National Specialty – Report - ACTION ITEMS** ..... Gail Stiefferman

- 1. 2019 National Site visit is scheduled in Colorado on August 17, 2019
- 2. Our 2019 National Logo is complete.

Tabled to special meeting

- 3. Karen Lollar has agreed to be Rally Chair. Karen is putting a Form on Facebook requesting volunteers. We have yet to locate a volunteer to serve as Obedience Chair.

Motion to approve Karen Lollar as the Rally chair by Joan Intersimone, second by Gail Stiefferman

Approved Unanimously

- 4. We are currently in search of volunteer stewards for Obedience and Rally rings. If volunteer stewards are not found it may be necessary to hire professional stewards to cover the rings.
- 5. Email received from Victory Service Dogs based in Colorado Springs. Request no-charge booth space.

Table to special meeting

- 6. Golf carts: Agreement to Gary & LaMar, questions need to be answered, Gail does not have time to proceed.

Members will have to rent golf cards individually. Information on the rental company will be sent out.

- 7. Pre-sales: Seats, catalogs, etc. Need someone to be at the PC table to handle.
- 8. Tracking premium is almost ready
- 9. Agility equipment rental agreement has been signed.
- 10. Foy Trent will not secretary the pre-show. We have a volunteer for show secretary.
- 11. Equipment for obedience & rally is set
- 12. Gold Page luncheon at ringside
- 13. Victory dinner done

Larry Rock requested copies of signed judges' contracts and signed Agility Equipment Rental Agreement from Gail Stiefferman. She agreed to provide.

- Agility - No Report** ..... Rhonda Meath/ Karen McKee-Bendtsen
- C.A.T. – No Report** ..... Gail Stiefferman
- Dock Diving – No Report** ..... Susan Condreas
- Herding - No Report** ..... Val Manning
- Obedience – No Report**.....
- Rally – No Report**.....Karen Lollar
- Tracking – No Report**..... Kathy Lester
- Scent Work – No Report**.....Hallie McMullen

**16. National Trophy Donations – Report** ..... Deborah Stern

- Total pledges of \$19,148, Budget of \$28,708
- Agility has only raised \$1,600 to date, still need more than \$6,000.
- Donations much slower coming in.

**17. National Site Selection – Report – ACTION ITEM** ..... Patty Korsch

Voting for 1st, 2nd and 3rd choices for the eastern show site to allow the site selector to negotiate contracts for legal review.

- World Equestrian Center, Ocala, FL
- Dream Park, Logan Township, NJ
- Florida Classic Dog Park, Brookville, FL

Motion by Patty Korsch, second by Joan Intersimone

In Favor: John Ayotte, John Bemont, LaMar Frederick, Laura Gilbert, Joan Intersimone, Patty Korsch, Erin Nellis, Larry Rock, Joy Schultz

Opposed: Deborah Stern, Gail Stiefferman

Absent: Bart Bartley

Motion Passed

**18. Nominating Committee** ..... John Bemont  
*The committee consisting of Bill Hope, Nancy Godek, Candy Zumwalt & Holly Bryant met on May 21, 2019.*  
*A number of volunteers were interviewed but the committee was unable to find anyone qualified for Treasurer.*  
*President: (withdrew), Recording Secretary: Joan Intersimone*  
*Directors: LaMar Frederick, Erin Nellis, Joy Schultz, Sam Israel*

**19. Public Education and Public Relations – Report** ..... Kathy & Ken Tank

**20. Parent Club Office – Report – Action Items**..... Laura Gilbert

1. *I would like to propose a change to our Pins, Medals and Certificates that are earned by members obtaining AKC titles. We have dogs that have been awarded multiple medals and pins for doing the same thing over and over again, ex: MACH 2-15, PACH 2-15, etc. I would like to propose that we no longer award the Pins and Silver Medallions for repeating a title. The Pins and Silver Medallions should be awarded the first time the dog obtains the title. Each subsequent title would be recognized by a Certificate only or only listed in the German Shepherd Dog Review. (All titles should be listed in the Review).*

These ideas will be discussed between Laura Gilbert, LaMar Fredrick and Pam O’Dell

2. *I would suggest that we discontinue Certificates for Lure Coursing, Flyball, Dock Diving, Farm Dog Certifications, CGC (all levels), Trick Dog, etc. I would suggest that we keep with Obedience, Rally, Agility, Herding, Tracking, Conformation and Schutzhund. The cost of mailing the Pins with Certificates is costly, when members reach these advanced areas of Performance, I would suggest that we continue to acknowledge them with the Certificates and Pins.*

Moved by Laura Gilbert, second by Deborah Stern

Approved Unanimously

Effective for titles earned after Jan 1 2020

3. *I need to order pins. G & W has 200 Silver pins and 300 Bronze pins in stock, I also need 500 Gold pins. The Bronze and Silver pins were purchased prior to the tariffs and will cost \$1.35 each, the Gold pins will have to have the cost of the tariffs added and should be no greater than \$1.50 each.*

Motion by Laura Gilbert, second by LaMar Frederick

Approved Unanimously

**21. P & P Manual – Report** ..... Myra Shear

**22. Red Book – No report**..... Kim McNamara

**23. Regional Clubs – Report – Action Items**..... Mary Tripp

**ACTION ITEM REVISED**

*Regional Club Rewards: It is proposed that as an incentive to regional clubs to increase parent club membership that \$25 would be returned to the Regional Club as a bonus for a new PC member. The funds will be transferred to the regional club within 30 days after the new member is approved. New, 1<sup>st</sup> time members only, Effective Jan 1, 2020*

Moved by Joan Intersimone, second by John Ayotte

In Favor: John Ayotte, John Bemont, LaMar Frederick, Joan Intersimone, Patty Korsch, Erin Nellis, Gail Stiefferman

Opposed: Larry Rock, Joy Schultz, Deborah Stern

Abstain: Laura Gilbert

Absent: Bart Bartley

Motion Passed

*Where a previous member wants to rejoin the club, it must be based on the membership having been lapsed for two years or more.*

Not approved

*In either case,*

- a. *A New member must be on the roster of the individual club prior to publication in the review and notice sent to the Regional club liaison prior to membership submission*
- b. *the attached form will need to be submitted to the regional club liaison in order for the refund to take place. This is the responsibility of the regional club. This form must be signed by the President and Treasurer of the regional Club.*

Form: *Regional Club* \_\_\_\_\_  
*President* \_\_\_\_\_  
*Treasurer* \_\_\_\_\_  
*Name of New Member* \_\_\_\_\_  
*Date Submitted* \_\_\_\_\_  
 Submitted to: *Mary Tripp, Regional Club Liaison tripphillgsd@gmail.com*

**NEW ACTION ITEM**

*Regional Club Presentation for the National: I need a \$500 not to exceed budget to put together notebooks for the Regional Club Meeting at the national. These will include the cost of a binder or binding, AKC booklets and various check lists and general information. Full receipts will be provided and funding will not be requested until after the binders are complete.*

Mary should contact Larry Rock & Erin Nellis to discuss if this can be done as part of her budget.

**NEW ACTION ITEM**

*Attached is a short survey I would like to send to the regional club for feedback. I would appreciate any information that Board members would like to add to this survey.*

Motion by Gail Stiefferman, second John Ayotte  
Approved Unanimously

**24. Regional Club Challenge – Report** ..... Gloria Sinclair

**25. SV Office – No report** .....Joy Schultz

**26. SV Programs - Report - Action Item** .....Charlie Starr

**1. Modify the Joint Qualifier** to return to previous selection process. *Rational: To select equal & fair representation of both organizations.*

*In previous years 2 from one and 3 from the other organization represented the United States at the WUSV Worlds (then alternate the following year). Since implementation of the new joint qualifier starting in 2016 representation has been from the USCA, except 1 from 2019.*

*Not only does this have a significant financial impact to the GSDCA to host a National Championship yearly then a Joint Qualifier every other year, we also fund a helper and Co-Chair on the year's we do not host the qualifier. We feel it would be in the best interest of the members, participants, GSDCA and financial impact to return to the previous selection process. The same process that is currently utilized in the WUSV World Universal Championship.*

*Also, to note the AKC has newly implemented request for approvals of any joint qualifiers with third parties in association with their clubs. With this policy and the vote of the club in favor of the action item the WUSV would need to accommodate the policies of the National Organization (AKC) for the best interest of their clubs.*

*This would also give both organization equal opportunity to represent their organization and represent as a JOINT team at the WUSV World's.*

The committee was asked to create a presentation with more information about how all of this works.

**2. 2020 Sieger Show - Host Conformation indoors.** *Rational: To increase participation and reduce cost.*

*Current active participants have commented and requested indoor events. This has been requested in the past but not heard and feel majority is in favor to have indoors. This will reduce complications with weather and increase accessibility to vendors, grooming, concession stands, indoor restrooms, climate control, podium and decorations included and safety concerns addressed.*

*There is no written policy located to date, in the WUSV or SV, of restrictions to hold event exclusively outdoors.*



*The cost to host the event is less than to host outdoors at the Roberts Centre Venue. Protection and Working Class Stands for exams will be held outdoors Friday AM of the event. If the board request the need to poll participants, we will conduct a poll.*

Motion by Joan Intersimone, second John Bemont to poll the participants and bring the results back to the BOD along with the cost differences.

In Favor: John Ayotte, John Bemont, LaMar Frederick, Laura Gilbert, Joan Intersimone, Patty Korsch, Larry Rock, Erin Nellis, Joy Schultz, Gail Stiefferman

Opposed: Deborah Stern

Absent: Bart Bartley

Motion Passed

*3. Permission to allow Twin Oaks Dog Club to process and retain entries to help cover expenses for GSDCA SV FH & Junior Championships. This will enable the club who has graciously agreed to host the event to recover some costs necessary to run the event.*

*We do not expect many entries as it is the first year. We also believe in encouraging juniors' participation and helping alleviate expenses for the parents, therefore, we will have low entry fees \$25-\$30 similar to AKC.*

*We are not here to make money off a kid's event or see this as a profitable event; we want to encourage learning and create a love for the breed and sport.*

*Maximum cost to the GSDCA \$250 for judge's release fee*

Motion by Joan Intersimone, second by John Bemont

Approved Unanimously

**27. Temperament – No Report** ..... Laura Gilbert

**28. Thirteen Club – No Report** ..... Sherry Kenachu

**X. UNFINISHED BUSINESS AND GENERAL ORDERS**

*Weight circle money was voted to go directly to the trust going forward.*

Gary Szymczak will talk to Bill Pfeiffer and report back.

**XI. NEW BUSINESS**

*Approval of Honest Ballot as the agent for this year's annual elections.*

Motion by Deborah Stern, second by Laura Gilbert

Approved Unanimously

*Nothing was found that says the Pre-Show is not part of the National as far as judges go. It seems that we need to make a motion, one way or another, that clarifies this point to avoid controversy going forward.*

Gail will provide wording for the ballot to be discussed by the Board

*Motion from Patty Korsch to remove the requirement "on property" from the national conformation judges form that requires 4 litters bred on property and two champions from those litters.*

*Reason for this request is we are not allowing AKC judges that are competent and experienced judges due to this clause. This would give us more options for judges for conformation for our national.*

Motion by Patty Korsch, second by John Bemont

Approved Unanimously

**XII. ADJOURNMENT**

2.00 pm CST

Joan Intersimone, Recording Secretary

**2:30 PM (CST) Saturday, July 27, 2019 – Charitable Trust Board Meeting**

Officers Present:

Gary Szymczak, President  
Patty Korsch, Vice-President  
Joan Intersimone, Recording Secretary  
Gail Stiefferman, Corresponding Secretary  
Larry Rock, Treasurer

Class of 2018: John Ayotte, LaMar Fredrick, Erin Nellis, Joy Schultz.

Class of 2019: John Bemont, Laura Gilbert, Deborah Stern. Absent: Bart Bartley

Pam O'Dell, Treasurer of the Charitable Trust

***YTD 2019 Quarter Report (6/2019) for July 2019 Trustee Meeting  
FINANCIALS***

*Current Balance of Account as of 6/30/2019 \$68,407.05  
6/30/19 & 6/30/18 comparison Financials (Attached)  
Donations YTD \$6,425.27  
Expenses YTD \$2,134.11  
2018 YE Financials (attached)  
2018 Tax Return (Form 990) Completed.*

*We have had no disbursements requested since April 30, 2019, so no checks have been submitted to ASG since I took over this position.*

*As there is not approved budget for the Trust as of today, any requests for disbursement will require BOD approval prior to me submitting for payment. I should be receiving a bill from Tim DeVries for completing the 990 soon, requesting approval to pay.*

Motion to Joan Intersimone, second by LaMar Frederick to pay the accounting bill when it comes in.

Approved by Unanimous consent

Moved by Larry Rock, second by John Bemont to place the Trust 990 tax return behind the membership wall.

Approved by Unanimous consent.

Trust budget to be submitted at the next special meeting

LaMar Frederick and Pam O'Dell are drafting By-Laws for the Charitable Trust.

Meeting Adjourned 3:11 PM CST

**Futurity Judges**

Northeast	Judge	Lenny	Brown
Northeast	1st Alternate	Erin	Nellis
Northeast	2nd Alternate	Clint	Heiman
Mid Atlantic	Judge	Dr. Jose	Perez-Gurri
Mid Atlantic	1st Alternate	Emily	St. Hilaire
Mid Atlantic	2nd Alternate	Lee	Parkhurst
Southeast	Judge	Jeff	Pyle
Southeast	1st Alternate	Anthony	DeRose
Southeast	2nd Alternate	Steve	Whitworth
Great Lakes	Judge	James	Moses
Great Lakes	1st Alternate	Steve	Whitworth
Great Lakes	2nd Alternate	Linda	Bankhead
Midwest	Judge	Sandy	Anderson
Midwest	1st Alternate	Linda	Clark
Midwest	2nd Alternate	William	Petterson
Southwest	Judge	Ileana	Nogueras
Southwest	1st Alternate	Ben	Bigornia
Southwest	2nd Alternate	Michael	Metz
South Pacific	Judge	Pat	Ayers
South Pacific	1st Alternate	Steve	Whitworth
South Pacific	2nd Alternate	Erin	Nellis
Mid Pacific	Judge	Cindy	Bartley
Mid Pacific	1st Alternate	Linda	Ciucci
Mid Pacific	2nd Alternate	TBD	TBD
Northwest	Judge	Bo	Vujovich
Northwest	1st Alternate	Doug	Crane
Northwest	2nd Alternate	Barbara	Lopez

## Marketing items for the National



### 4-Piece Stitched Coaster Set

Made Of Polyurethane Leather With Skid-Resistant Bottom. Great For Home Or Office. Executive Leather Look . Non-Slip Bottom Is Easy On All Surfaces. 4" W x 4" H

100 - \$7.99  
250 - \$6.94  
Recommended selling price \$11.99  
Potential profit - \$400 - \$1,263



### Adult Gildan Ultra Cotton® T-Shirt

Preshrunk jersey body, rib-knit neck, taped neck and shoulder seams, double-needle cover-stitched neck, double-needle hemmed sleeves and bottom.

Colors:  
sport gray, sand beige, ash gray, white, light pink, heliconia pink, cardinal red, cherry red, red, orange, gold, daisy yellow, safety green, lime green, irish green, jade dome green, sapphire blue, carolina blue, royal blue, purple, navy blue, dusk blue, forest green, military green, charcoal gray, black

250 - \$6.00  
Recommended selling price \$9.99  
Potential profit - \$995



### 25 oz. Halcyon® Tritan™ Bottle

Halcyon soft touch feel coating, Durable Tritan Plastic, Screw on Lid

100 - \$6.05  
250 - \$5.70  
Recommended selling price \$8.99  
Potential profit - \$294 - \$822.50



### Tanglewood Fleece Roll Up Blanket

Made of 100% polyester fleece with hook and loop closure closure and carrying handle, this soft comforter measures 12 W x 6 D rolled up, and 45 W x 63 L unrolled. With a washable surface and a thickness of 380 grams, this super-snug coverlet is perfect marketing for beach resorts and outdoor festivals.

100 - \$7.27  
250 - \$6.94  
Recommended selling price \$9.99  
Potential profit - \$272 - \$762.50



### Venti Half-Mesh Cap

This Venti Half Mesh Cap is a structured 5 panel cap made of Cotton and Polyester Mesh. Features poplin sweatband for added comfort, a snap back closure, and is hand wash only.

100 - \$7.13  
200 - \$6.62  
Recommended selling price \$11.99  
Potential profit - \$486 - \$1,074



### 11 Oz. GoodValue® Colored Budget Mug

Now available in multiple colors, this is our #1 best selling ceramic mug! Glossy exterior/ interior with large C-handle.

144 - \$2.62  
288 - \$2.35  
Recommended selling price \$7.99  
Potential profit - \$773 - \$1612



### Niko Bottle Opener/Keyring

Keyring with split ring, bottle opener and a chrome finish. 1 1/2" W x 3 1/8" H x 1/2" D

100 - \$4.70  
250 - \$4.20  
Recommended selling price \$6.99  
Potential profit - \$229 - \$697



### Athlete Flat Hem Sport Towel

Ultra soft flat hem sport towel made from USA grown cotton featuring large imprint area perfect for any athletic use. Available in color white with silkscreen and embroidery decorating options. 15.0" W x 24.0" H

100 - \$4.33  
200 - \$4.15  
Recommended selling price \$7.49  
Potential profit - \$316 - \$668



### Two-Tone Tamy Beanie With Pom

Keep warm with 100% Acrylic knit beanie with pom pom.

Colors:  
black, navy blue, reflex blue, red

100 - \$7.03  
200 - \$6.52  
Recommended selling price \$10.99  
Potential profit - \$396 - \$894

Researching other items that include:

Rain jacket  
Hooded sweatshirt

Total potential profit: \$4,507 - \$8,836



### Collapsible Sunshade in Pouch

The Collapsible Sunshade in Pouch is ideal for any car. The sunshade unfolds from its pouch to cover the front windshield of the car blacking out the sun and heat. 39.3" H x 19.6" L

100 - \$6.53  
200 - \$6.27  
Recommended selling price \$9.99  
Potential profit - \$346 - \$744

Prices shown do not include charges such as setups, additional imprint colors, color matching, additional tariffs, etc.

**REGIONAL CLUB SURVEY**

**In an effort to better understand the needs of the regional clubs, I am asking that you please take time to fill out the attached survey.**

**CLUB NAME \_\_\_\_\_ AUTHOR \_\_\_\_\_**

- 1. How would you best describe your clubs relationship with the parent club?**
- 2. What would you like to see the parent club do to increase their involvement with the regional clubs?**
- 3. How can the parent club best assist you and your club in your goals for the German Shepherd Dog?**
- 4. How can the parent club best assist you and your club in your goals for your club?**
- 5. Would a series of video tapes and programs be beneficial to your club?**
- 6. Would your club be interested in a series of trophies (medallions, figures, etc.) offered to the regional club at a reduced cost for trophies.**
- 7. How do you feel your regional club can benefit the parent club?**
- 8. How many of your members are involved with:**
  - Conformation Showing: \_\_\_\_\_**
  - Breeding: \_\_\_\_\_**
  - Obedience: \_\_\_\_\_**
  - Rescue \_\_\_\_\_**
  - Other \_\_\_\_\_**

**Explain \_\_\_\_\_**

- 9. What can the parent club do to encourage you and your members to join and participate in the parent club?**
- 10. Please share with us any other ideas you may have on the Regional Clubs and the Parent Club.**